War on Hail: The Impact of Hail

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IBHS Field Research Objectives

- Deploy instruments to measure hailstone characteristics
- Collect damage data after the event compare with insurance claims data for select events
- Provide baseline to compare field damage to damage simulated in the test chamber and small laboratory

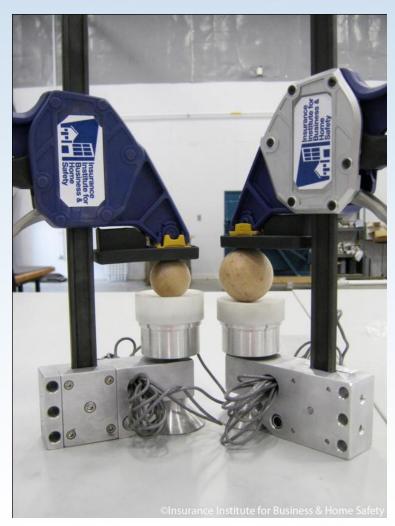
IBHS Field Research in 2012: Hailstone Characteristics

- Collect scientific information on the properties of severe hailstones:
 - 1) Size
 - 2) Mass
 - 3) Hardness
- May 25 June 8, 2012
- Coordinated field deployment
- Project domain: Northern, Central and Southern Plains



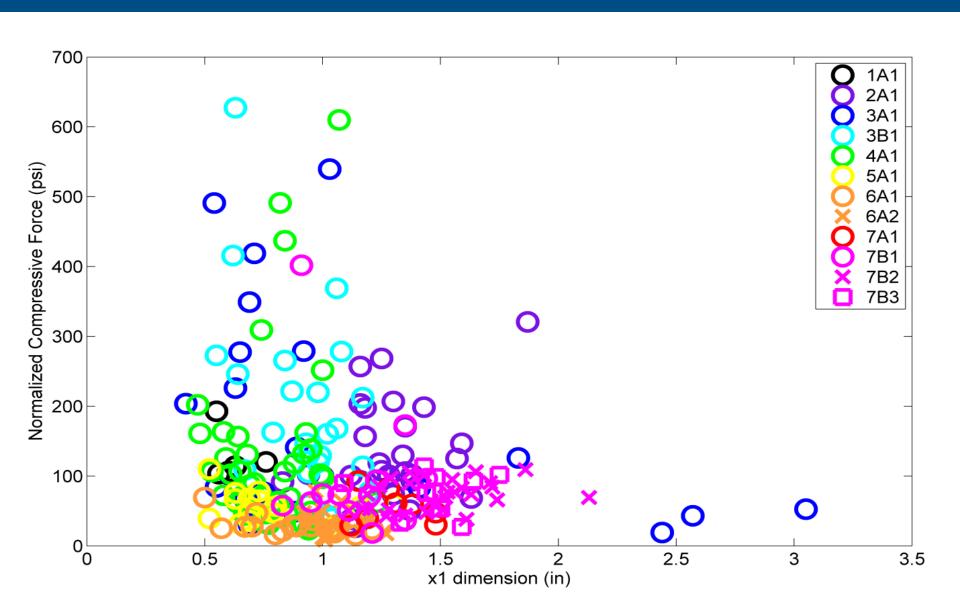
IBHS Field Research in 2012: Hailstone Characteristics

- 15 datasets
 - 9 different storms
 - 7 different days
 - 5 different states
 - 3 dual-polarization radar cases
- Size range: 0.16-3.05"
- Mass range: 0.5-125 g
- Normalized hardness range:
 9-620 psi





IBHS Field Research in 2012: Hailstone Characteristics



IBHS Lab Research: Making Artificial Hailstones

Chemical—Tap Water, Distilled Water, Seltzer Water



Physical—Compacted Crushed Ice





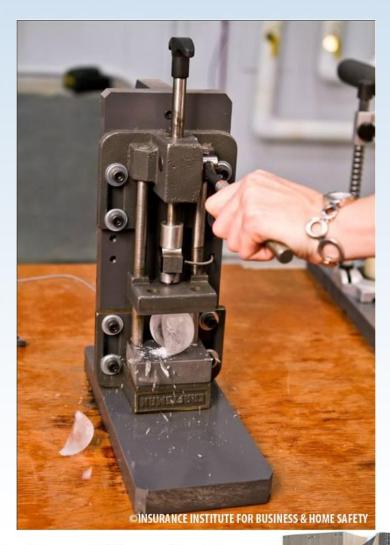
IBHS Lab Research: Making Artificial Hailstones

Density

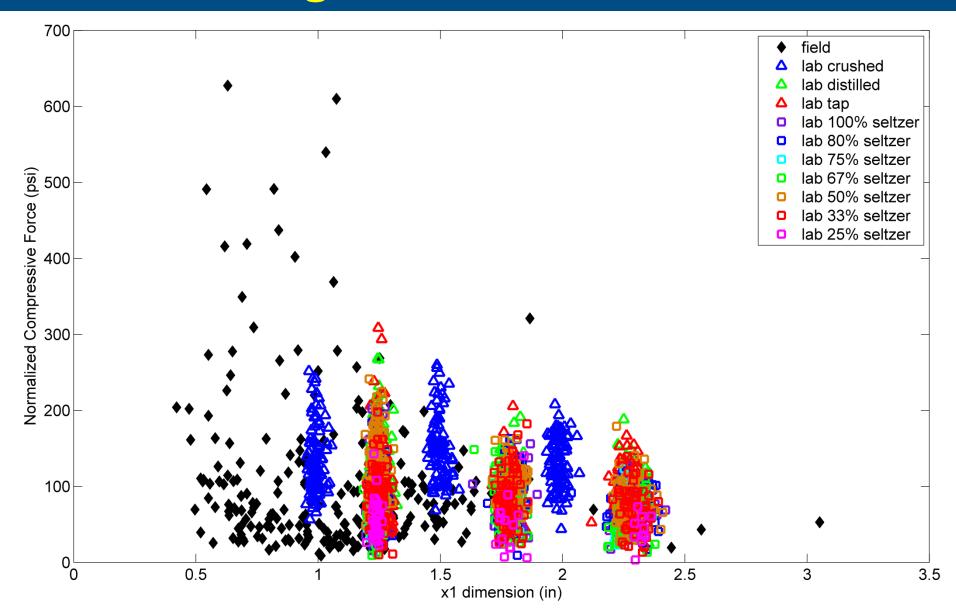
- Artificial Hailstones: 0.45-1.1 g/cm³
- Natural Hailstones: 0.1-0.9 g/cm³

Hardness

- Artificial Hailstones: 3-308 psi
- Natural Hailstones: 9-620 psi

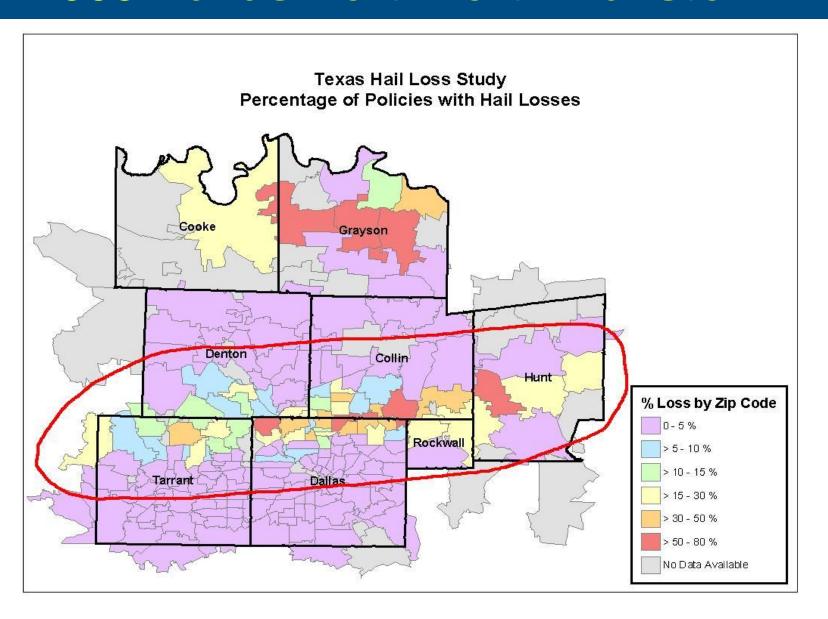


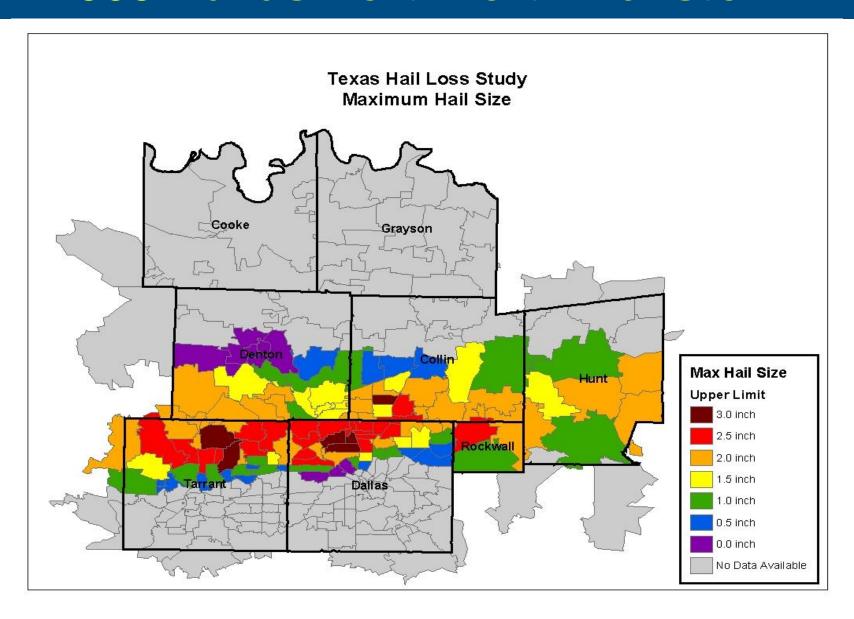
IBHS Lab Research: Making Artificial Hailstones



- April 5
- Hail size over 3" in diameter
- \$885 million in insured losses, predominately from hail
- Dataset of nearly 320,000 single-family home policies from 3 companies
 - Zip code
 - Type of roof covering
 - Deductable
 - Coverage A limit ranges
 - Qualification of TDI discount for IR roof
 - Claim payout ranges







Total Dataset

- 24% policies had claims
- 19% policies had claims paid
- Total claims
 payout of \$326
 million (0.64% of
 Insured value)

IR Roofs

- Over 1,800 IR roofs
 - 56% asphalt shingles
 - 37% metal
- 14% policies had claims
- 9% policies had claims paid



Asphalt shingles

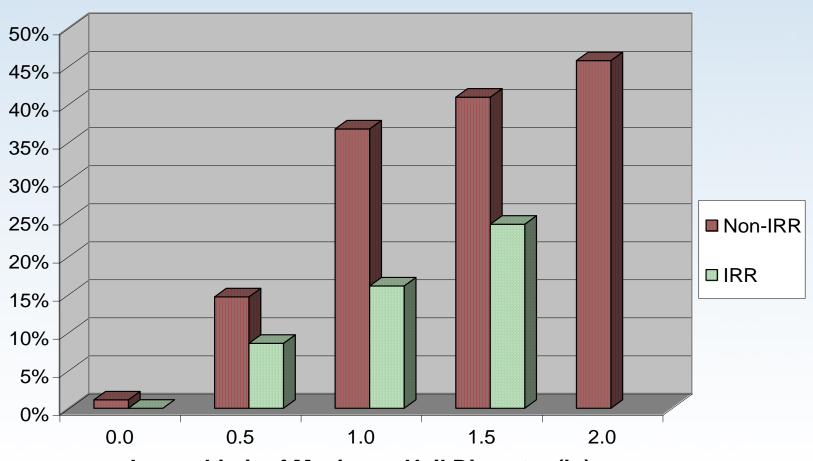
- 99.65% non-IR
- \$5,200 average damage
- 3.1% damage-tocoverage ratio

Asphalt IR Shingles

- 0.35% IR
- \$4,400 average damage
- 1.9% damage-tocoverage ratio



Percent of Policies with Losses (Indemnity Paid > \$1)



Lower Limit of Maximum Hail Diameter (in)

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Where building safety research leads to real-world solutions.

Metal Roofs

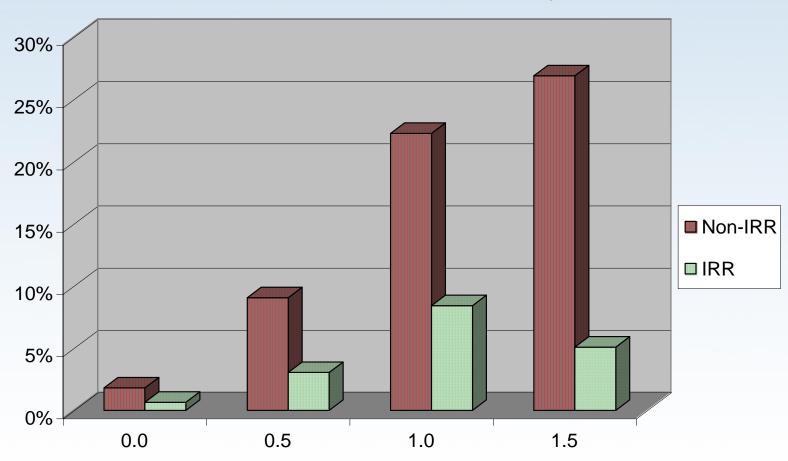
- 69% non-IR
- \$11,000 average damage
- 11% damage-tocoverage ratio

Metal IR Roofs

- 31% IR
- \$21,000 average damage
- 5.8% damage-tocoverage ratio



Percent of Policies with Losses (Indemnity Paid > \$1)

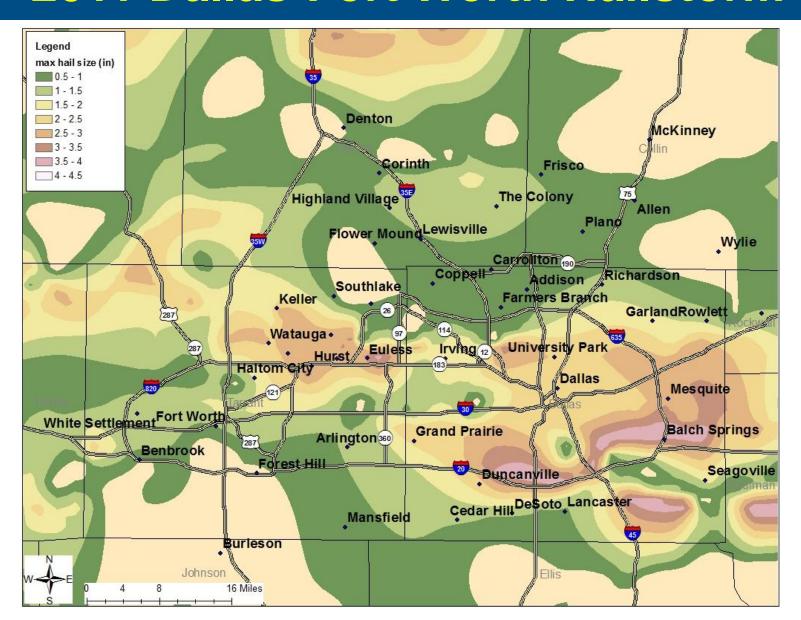


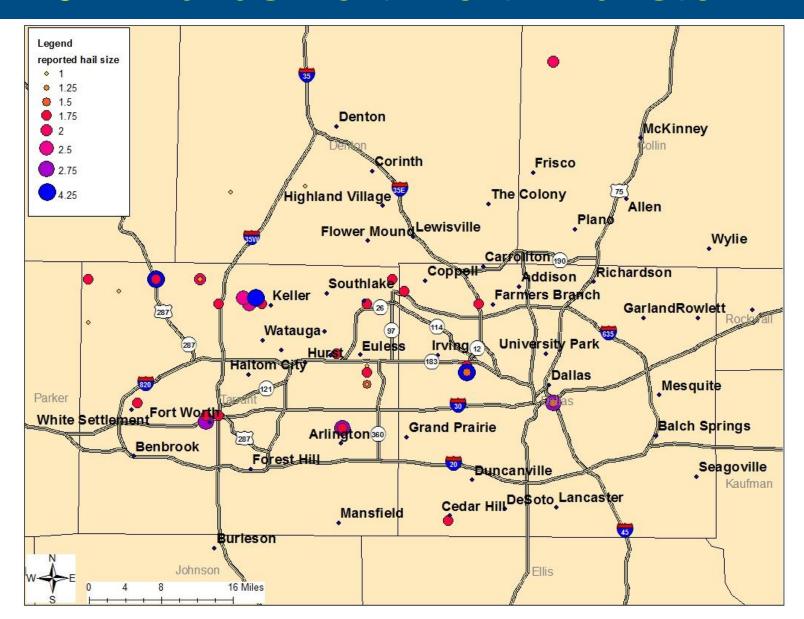
Lower Limit of Maximum Hail Diameter (in)

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- May 24
- Reported hail size up to 5" diameter
- Closed insurance claims study comparing:
 - Roofing: Impact-rated vs. Non-impact rated
 - Aging
 - Relative difference in roofing damage vs. walls/windows/doors/trim damage
 - Radar estimated hail severity vs. severity seen in RICOWI field study
- More than 57,000 policies in force
- More than 6,000 claims









Results Coming Soon!!!

